



2020 Organic Livestock Survey Results

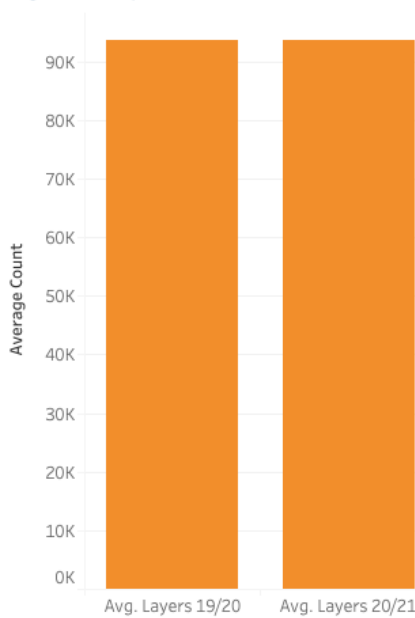
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Thank you for participating in our organic livestock survey. As we mentioned we are providing our participants with a summary of the results. While the increase in retail sales of organic animal proteins has increased substantially at supermarkets and big-box stores across the United States, it does not appear that this increase has filtered down to the livestock farmer.

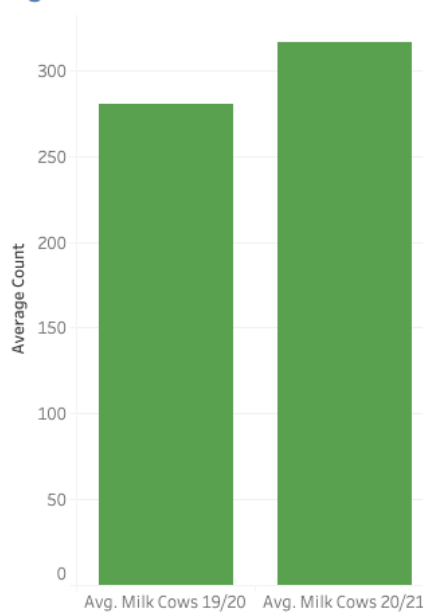
One of the more interesting observations that we found is that participants expected to increase the volume of organic feed by approximately 7% year over year. Most of the increase in demand is expected to come from an increase in the volume of broiler heads which is expected to grow by double digits during the 2020/2021 season on a year over year basis.

Dairy cow numbers are also expected to grow by double digits rising 13% year over year according to our survey participants. There is an expectation that organic turkey heads will remain unchanged year over year between the 2019 and 2020 season. Layer heads are also expected to remain unchanged year over year.

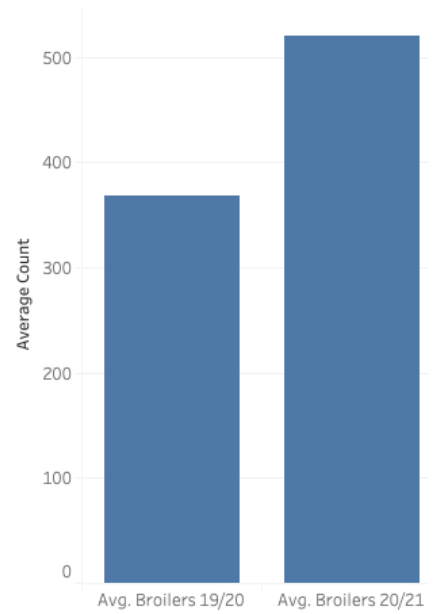
Organic Layers



Organic Milk Cows



Organic Broiler Change



Organic Feed Consumption

